

SAP

Partner

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Delphi^e Computech[®]

COMPANY PROFILE

Version: 2013/11.1

Vision & Mission

- To become a leading SAP/IT Services Organization with a strong focus on delivering a high quality SAP/IT Education and SAP/IT Consultancy service in India and overseas.
- Provide high-end enterprise solutions & support to organizations through our dedicated pool of SAP/IT professionals in India & abroad
- Develop a strong pool of technical as well as functional professionals offering an entire gamut of SAP/IT solutions and services for staffing & consulting.
- Focus on following areas:
 - SAP Authorized Education Center
 - IT Training service
 - SAP/ IT Consulting
 - SAP/ IT Corporate Training
 - SAP/ IT College Training (uAcademy)
 - SAP/ IT Resourcing

About Us

Delphi Computech Pvt. Ltd. (Delphi) was incorporated in 1998 in Pune, by Kishore Sardesai as a private limited company. It has emerged to be a leading brand in India in IT Education and Consulting in the past sixteen years. It is amongst the earliest organizations in Pune offering SAP services. Delphi has branched out into several subsidiaries, associates and partners to cater to the markets' demands.

Delphi is the education and business partner for SAP. It has been a Microsoft certified Solutions provider and an authorized training partner for Adobe. It has also been an authorized training centre for Sun Microsystems, a Microsoft certified Technical Education Centre and an authorized Prometric Testing Centre. It has a strong network and business experience in Asia Pacific.

With its Education partnership with SAP India, the company is successfully running Authorized SAP Solution Academy at Mumbai, Navi Mumbai, Pune and Nasik in West India.

Delphi is the only SAP Partner to have won the prestigious award of the "Best e-Learning Partner of SAP". Delphi also conducts corporate training programs for IT professionals for many reputed IT organizations in India.

With business partnership with SAP India, the company has successfully implemented SAP Business All in one as well as SAP Business One projects for Small and medium sector companies. Delphi is an Authorized SSP (SAP Solutions Provider) and Business Partner for all the SAP Products, viz., SAP Business All in One, Business One and Business By Design. The company's in depth knowledge in SAP/ERP technologies and solutions, acquired while developing some of the various SAP solutions and complete focus on SAP services enable it to provide the best in class services to its clients.

What we do?

Delphi has a pool of experienced SAP technical and industry domain experts, Management bandwidth, necessary Infrastructure; and a relationship with SAP as Business and Education partner. It offers services in India and abroad of handling IT / ERP Solutions and Consulting Services.

Our offerings:

- SAP Educational Service:
 - SAP eAcademy & SAP Classroom training
 - SAP College Training - uAcademy services
 - Corporate Training
 - Digital Marketing Training
- SAP Implementation / Add on Products Implementation and Support
- SAP Resourcing services (“Outsourcing to Onsite-Offshore”).

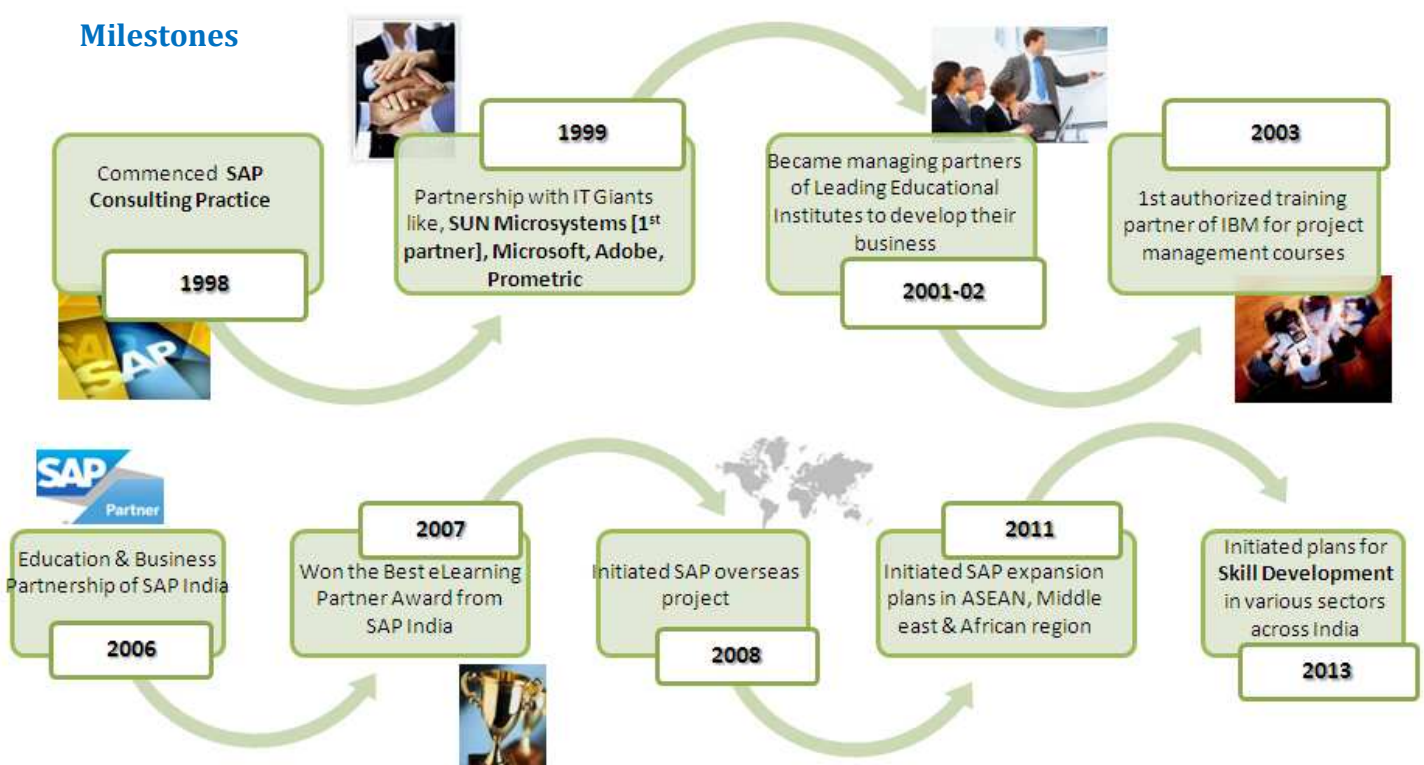
Management Team

A committed management team anchors the organization effectively to its goal of providing high quality software solutions to its clients. Equipped with technical expertise, excellent domain knowledge and extensive cross-functional experience, they nurture interactive relationships with the client community.

Our management team includes: (<http://delphicomputech.com/management.html>)

- Kishore Sardesai - Founder & Managing Director
- Pradeep Saggam – Executive Director & CEO
- Prakash Vasekar – Director

Milestones



OUR EDUCATION SERVICES

SAP eAcademy & SAP Classroom training

Delphi Computech is an award winning SAP Education Partner in India. It has an experience in SAP Training for more than 16 years and has a professional network to cater to education and career needs of aspiring and experienced SAP Professionals.

SAP Training and Certification at Delphi Computech SAP eAcademy is an excellent experience for the students. They have an added advantage of pursuing SAP courses at Delphi because of its advanced technology of eLearning and getting SAP training directly from SAP Germany Servers. Delphi offers extensive support to its students with the help of various guidance sessions conducted regularly by SAP experts from various industries. All the students who complete their courses are awarded with authorized SAP Course completion certificates. Certified professionals are given globally recognized certificates by SAP Germany.

Being an SAP education partner, Delphi has its authorized SAP training and certification centres in Pune, Pimpri, Nasik, Mumbai and Navi Mumbai. The organisation aims to nurture professionals for becoming successful SAP Certified Consultants.

SAP College Training - uAcademy services

Delphi Computech is also authorized to take SAP Education to Universities, Colleges and Business Schools under the SAP uAcademy programs. The main objective of the SAP uAcademy is to make the college students more industry ready and to bridge the demand and supply gap in the industry. SAP certification is like a passport to a glorious global career. A student with a degree from the university clubbed with a SAP certification is an invaluable asset to the relevant industries in the global market. SAP certified consultants are the most in demand and one of the highest paid.

Corporate Training

Delphi's training team has been successful in developing and delivering training workshops that gives you and your employees practical IT skills needed to maximize performance in a short time. The courses are tailor made for companies and individuals looking for the best IT solutions. We have training schedules that best suits the learner.

- We focus exclusively on high-quality training for your corporation's needs.
- We use performance-driven and proven training professionals.
- We help manage unanticipated challenges.
- We can deploy training resources in India and abroad.

We provide expert corporate training services in technologies like ERP, CRM, SCM, Logistics, JAVA, .NET, Oracle, MSSQL, Software Testing, Networking & Securities, CATIA, PRO-E, AutoCAD, Soft Skills, Digital Marketing, Quality Management, Six Sigma, Finance & Accounting, Banking and many more.

Delphi School of Digital Marketing (DSDM)

DSDM delivers training and consulting services in the field of digital marketing.

DSDM offers training programs to help budding professionals engage with new customers, increase website traffic and reduce marketing costs by generating qualified leads using social media marketing among other digital marketing expertise.

OUR COLLEGE/ CORPORATE CLIENTS

Successful College Training At:

- **Sinhgad Group Of Colleges With 2000+ Students**
- SEMCOM
- Indira Group Of Education
- Tilak Maharashtra Vidyapeeth
- Bharati Vidyapeeth
- Kolhapur Institute of Technology
- Progressive Education Society
- Deccan Education Society
- Poona School Of Business
- Balaji Group – IIMM
- IIEBM
- Vishwakarma Institute of Technology
- Lotus School of Business
- North Maharashtra University
- I2IT
- Symbiosys university and group of institutes
- And many more



Successful Corporate Training At:

- | | | |
|--------------------------|----------------------------|------------------------|
| • IBM | • Reliance | • Maresk Line |
| • Deloitte | • Kirloskar Brothers | • Jindal Power Ltd |
| • Infosys | • Kirloskar Electric | • Aramacell India |
| • Tata Technologies Ltd. | • Zensar | • Mastek Ltd. |
| • Capgemini | • PALL | • Birla Minac |
| • Cognizant Technologies | • ANB Consultant | • IndiaBulls |
| • KPMG | • Indus Software | • Hygienic Research |
| • KPIT | • Aditya Birla | • Genmills |
| • Satyam Computer System | • General Electric | • ICWA Chapter |
| • BMC | • Godrej Agrovet | • Jindal Steel |
| • Piaggio | • Sira Technologies | • Mundra Port |
| • ABM Knowledge Ware | • Veritas Software | • LinoBridge |
| • Crompton Greaves | • Thermax Systems Software | • Mettler-Toledo India |
| • Mahindra Group | • Kanbay | • And many more... |
| • TTSL | • System Plus | |
| • BMC | • iGATE Patni | |
| • Wipro | • CAPITA | |
| • Tieto | • Holcim | |
| • Hewitt | • Bridgestone | |
| • GE Energy Services | | |

OUR CONSULTING SERVICES

Delphi has 16 years of strong international existence and experience in SAP-ERP & IT Consulting Services. We have a pool of experienced Technical and Industry domain experts, Management bandwidth, necessary infrastructure; and Relationship with many IT Giants offering services in India and abroad to handle IT/ SAP Solutions and SAP Consulting Services. With this we have successfully implemented various SAP projects in ERP , CRM , Mobility , BI/BO in industry sectors like Manufacturing, Large Enterprise, Public Sector, Utilities.

Our Value Proposition:

- Rich talent pool of SAP certified functional and technical consultants delivering quality solutions
- Dedicated SAP consultants with skills and experience focused on business process design and harmonization, global implementation and rollouts, technical upgrades, landscape migration, transition management for application support in in the areas of SAP ERP / APO / BIW / CRM / SCM / SRM / Enterprise Portal & NetWeaver applications.
- Multiple flexible delivery models for application support and maintenance – shared service support, ticket based support, flexi resourcing model as per customer needs reducing cost of SAP application support and maintenance
- International credibility and reference-ability in delivering high quality solutions to SME and Large Enterprise alike in SAP Business All in One, SAP Business One, SAP Business By Design, SAP CRM, SAP ABAP Factory, SAP System Administration, SAP BI/BO/HANA, SAP Mobility, SAP Application support

SAP Services Offered:

Our expertise spans across the entire SAP life cycle right from consulting, global implementation and rollouts, technical upgrades, migrations and application support and maintenance.

- End to End Project Implementation
- Post Go Live Support Services
- Implementation of Additional Modules
- Core & Super User Training
- End User Training
- Customized Corporate Training
- SAP Authorized Training and Certification Programs
- ABAP Factory - Reports & Forms Preparation (Onsite, Offsite, Offshore)
- System Administration (Onsite, Offsite, Offshore)
- Add-on Development
- SAP Business Intelligence - Dashboards & Dynamic Reports
- SAP Audit to optimize SAP System already implemented at client location
- Up-gradation Projects
- SAP Project Roll Out

OUR CONSULTING SERVICES

Our Multiple implementation, rollout and support projects handled in parallel across various locations are as below:

- Premier Automobiles
- Siddhi Forge
- Siddhi CNC Machines
- Indoschottle Auto Components
- PMT Machine Tools
- EMI Transmissions Ltd.
- Honda, Indonesia
- Lavino Kapur
- Sansui Software
- Data Care Corporation
- Insight Communications
- Global Heat Transfers Ltd. (Canada)
- SEPA (Italy)
- Many more..



Indo Schöttle



HONDA

PREMIER MACHINE TOOLS 

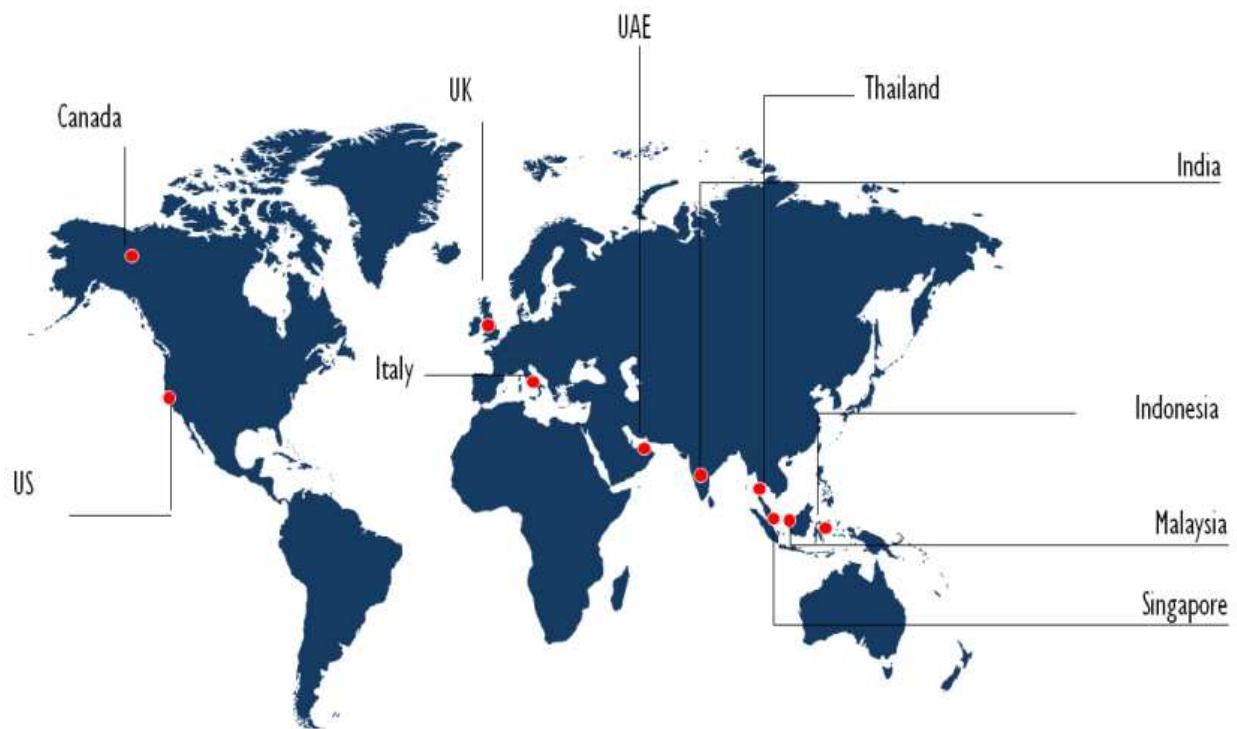
SANSUI
SOFTWARE



LAVINO-KAPUR
COTTON FIBRE SAGGE - FIBRE OF SUCCESS



Insight



OUR RESOURCING SERVICES

Continuing the tradition of excellence in SAP Education since 16 years, we set our standards to serve the increasing demand for quality SAP Consultants in the corporate world.

Delphi is amongst the earliest organizations in Pune offering SAP services. It has branched out into several subsidiaries, associates and partners to cater to the markets' demands. With its Education partnership with SAP India, the company is successfully running Authorized SAP Solution Academy at Mumbai, Navi Mumbai, Pune and Nasik in West India. We have served esteemed customers and work as a preferred vendor with few of the top consulting firms for their SAP and other IT related needs.

Delphi has successfully developed its relationship with leading multinationals in IT, Real Estate, Textile, Manufacturing, Telecom, Engineering, Pharma, Food & Beverages and many more domains.

We believe that customer satisfaction is the number one priority. Our focus is to develop ongoing relationships whereby both parties enjoy the success that strong business alliances can create. We are committed to providing excellent customer service and working with our clients to ensure they obtain advantages that new technologies afford. We make it our priority to stay abreast of new technologies and how they may best benefit various organizations. With this in mind, we are well placed to advise your organization with all ventures and would welcome the opportunity to discuss your manpower requirements.

The following services are offered by us in :

1. Resources on Time & Material basis, One time placement
2. SAP Professional Services for:
 - Technical Modules – ABAP, Workflow, WebDynpro, BASIS, BI etc.
 - Functional Modules – FI, CO, SD, PP, MM, QM, PM, PS, HR etc.
3. Certified Resources on Internship
4. Fresher Hiring (FREE Offering), Fresher Contract to Hire
5. Job Fair, Agency Specific Drives



All the company names and logos which appear herein, are the property of their respective owners.

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